



Press Contact:

Irina Gudina
La Nouvelle Agence
+33 1 83 81 71 40
irina@lanouvelle-agence.com

PRESS RELEASE

**OUTSCALE CERTIFIED WITH ADVANCED DESIGNATION TO PROVIDE CISCO
POWERED CLOUD AND MANAGED SERVICES**

**Outscale within Top Percentage of Cisco Partners with Advanced Designation to
Sell and Deliver Cloud On Demand**

(Paris, France) – 2015, September 22nd – Outscale announced today that it has achieved the Cisco® Cloud and Managed Services Program (CMSP) Advanced certification with the introduction of Cloud On Demand. This certification by Cisco recognizes Outscale as having achieved an elite level of expertise to sell and deliver cloud and/or managed services. To be able to offer this service as a Cisco Powered™ Service, Outscale needed to complete a rigorous third-party audit of its services. This audit verifies that services are delivered with enterprise-class reliability, security and support.

The Advanced designation also recognizes Outscale's investment and commitment to providing cloud and managed services at Cisco's highest standards. The shared goal is to help businesses and organizations realize faster time to value.

"We want to provide customers with the best Cloud Computing experience, which is why we partner with the best. It is Excellence as a Service!" said Laurent SEROR, CEO and Founder, Outscale. *"Joining the Cisco Cloud and Managed Services Program and achieving the Advanced designation is what customers deserve. Our Enterprise-Grade Cloud is meeting new digital business challenges by adopting the most reliable and agile Cloud solution focused on safety, efficiency, flexibility and speed."*

The partnership between Outscale and Cisco extends into the marketplace as well. Cisco will provide numerous financial incentives and go-to-market benefits in all countries of legal presence. Cisco will also actively sell Outscale's cloud services that are Cisco Powered through its own sales channels. In addition, Outscale and Cisco will continue to work together to provide ongoing innovation through these services. Cisco supports Outscale through enablement programs, incentives and go-to-market benefits. Outscale and Cisco will continue to work together to provide ongoing innovation through these services.

About Outscale

Founded in 2010 and a strategic partner to Dassault Systèmes, Outscale provides enterprise-class Cloud Computing services (IaaS) that meet regulatory and local requirements internally and to clients seeking to boost Business Agility and rapidly deploy value-enhancing business models. Investing 15% of revenues in R&D, from its very beginnings Outscale decided to offer services combining excellence and thoroughness, which have won over more than 800 corporate clients in France, USA and China, as well as several hundred users working for well-known multinationals via Dassault Systèmes. Outscale has received ISO security certification 27001-2013 for all its French locations.

For more information: www.outscale.com - LinkedIn Outscale - Twitter Outscale



About the Cisco® Cloud and Managed Services Program (CMSP)

CMSP helps Cisco partners to envision, build, market, and sell their cloud and managed services. The program offers partners access to an elite level of expertise, business acceleration tools and services, sales training, and presence in the Cisco Cloud Marketplace. Financial benefits include global discounts and incentives to help maximize profitability, build customer loyalty, and differentiate a partner's cloud and/or managed offerings. Three program levels give partners a flexible framework for business growth and the acquisition of new revenue streams.

About Cisco Powered

Cisco Powered is the industry standard for cloud and managed services. Based on validated architectures and end-to-end security, Cisco Powered services minimize technology lifecycle complexity to reduce cost and risk. To ensure enterprise-class service, security, and 24/7 support, Cisco partners offering Cisco Powered services must undergo a rigorous certification and third-party audit of their solutions. As the power behind the cloud, Cisco Powered services enable organizations to connect with confidence while achieving faster time-to-value, experiencing assured performance, and leveraging ongoing innovation built on open standards.

Cisco and the Cisco logo are trademarks or registered trademarks of Cisco and/or its affiliates in the U.S. and other countries. A listing of Cisco's trademarks can be found at www.cisco.com/go/trademarks. Third-party trademarks mentioned are the property of their respective owners. The use of the word partner does not imply a partnership relationship between Cisco and any other company.